

REDSTONE CIVIL PTY LTD

Capacity Statement

CAP2-RC-2026-01

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June 2026

\$750K	\$2.4M	\$4M	6–15	3
max self-delivery	current revenue	3-year target	direct workforce	max concurrent jobs

Capacity Overview

Redstone Civil Pty Ltd has the plant, people, and operating history to deliver civil earthmoving, drainage, and road maintenance works across North Queensland, with proven project delivery in the \$280,000 to \$620,000 range. Based on current staffing, owned plant, and past performance, Redstone Civil is best suited to packages up to approximately **\$750,000 self-delivered**, with capacity to manage selected larger packages where scope, programme, and documentation requirements are clearly defined.

Current Resource Capacity

Direct staff	6–15 direct employees across civil plant operation, earthmoving, road maintenance, drainage works, truck operation and site supervision.
Trade & ticket coverage	White Card · HR Driver Licence · Dogging Licence · Excavator Ticket to 100T · Grader Ticket · TC Licence · Traffic Controller Licence · Cert III Civil Construction · Cert IV Business Administration
Plant & equipment	Komatsu PC120-10 (12T) · CAT 320 GC (20T) · CAT 12M3 Grader (186HP) · CAT 262D3 Skid Steer (72HP) · Dynapac CA2500D Roller (8.3T) · Kenworth T410 Tipper (22T GVM) · Isuzu FRR 107-210 Tipper (14T GVM) · Hino 700 Water Truck (10,000L)
Subcontractors	No regular subcontractor base maintained. Project-specific support engaged where required — including traffic management and survey.
Geographic radius	North Queensland — primary focus on Townsville, surrounding growth corridors, local government works, subdivision works, and infrastructure-linked civil packages.
Current commitments	<i>Current workload position to be confirmed before submission. For prequalification purposes, state live commitments, available crews, and plant availability at the time of tender.</i>

Maximum Project Size — Self-Delivery

\$750,000

Maximum self-delivered contract value

Based on current revenue band, direct workforce, owned civil plant, and demonstrated delivery of the \$620,000 Bohle Plains Subdivision Stage 2 Earthworks package.

Strongest capacity: earthworks, drainage, road maintenance, subgrade preparation, trimming, compaction, and civil plant-based delivery. Larger packages considered where programmes are staged and specialist scopes are clearly separated.

Scale-Up Capacity

For contracts above normal capacity, Redstone Civil can scale by increasing labour, hiring additional plant, and engaging specialist support for defined scopes. This is most realistic where the head contract allows clear staging, practical hold points, and a programme that does not require all crews and plant on site simultaneously.



Specialist subcontractors

Engage project-specific subcontractors for traffic management, survey, line marking, testing, or other specialist scopes where required.



Labour hire

Supplement with labour hire for additional operators, labourers, or truck drivers during peak production periods.



Additional plant hire

Hire additional excavators, rollers, water carts, trucks, or compactors from established local NQ plant hire suppliers where the owned fleet is already committed.



Management control retained

Redstone Civil maintains direct control over site supervision, plant coordination, client communication, safety coordination, and production tracking regardless of hired resources.

For a larger Tier 1 or council package, Redstone Civil should avoid overextending across too many simultaneous sites. The safer model is one larger package with controlled staging, supported by hired resources and specialist subcontractors as required.

Concurrent Project Capacity

SCENARIO A

One Major Project
\$500K–\$750K

Full main plant fleet and core crew deployed to a single project for maximum control, quality output, and programme certainty.

SCENARIO B

Major + Small Concurrent
\$500K–\$750K +
\$100K–\$250K

One major project plus a secondary smaller scope, provided sites are geographically practical and supervision is not stretched across both.

SCENARIO C

Three Smaller Projects
Up to 3 ×
\$50K–\$200K

Three concurrent projects in the smaller range — achievable where scopes are simple, programmes do not overlap heavily, and plant movements are planned.

At current team size, three simultaneous projects is the main capacity constraint. Redstone Civil should not accept three active civil packages unless at least one is low-risk, short-duration, or lightly resourced.

Financial Capacity Summary

Revenue Band

\$2M–\$5M annual
(current: ~\$2.4M)

3-Year Revenue Target

\$4M (from \$2.4M)

Self-Delivery Ceiling

~\$750K per contract

■ Action Required Before Submission

Bank guarantees / bonding capacity

Confirm available bank guarantee limits, bonding capacity, or ability to provide security where required by Tier 1 contractors or government clients.

Cash flow capacity

Confirm the maximum contract value Redstone Civil can cash flow under 30-day, 45-day, or end-of-month payment terms — including wages, fuel, plant costs, hire costs, and subcontractor payments.

Payment terms

Seek standard commercial payment terms. Avoid extended terms on larger projects unless working capital has been confirmed with the accountant.

Retentions position

Confirm how much retention Redstone Civil can carry without creating working capital pressure. Review retention terms before accepting larger contracts.

Redstone Civil appears financially suited to self-delivered civil works up to approximately \$750,000. Larger works should be assessed against payment terms, retention exposure, mobilisation cost, and the amount of hired labour or plant required.

Supply Chain & Subcontractor Relationships

Redstone Civil does not currently rely on regular subcontractors for its core work. The business is strongest when delivering earthworks, drainage, and road maintenance using its own people and plant.

Where project-specific support may be required:

✓ Traffic management	✓ Survey set-out and as-constructed support	✓ Geotechnical testing and compaction reporting
✓ Line marking	✓ Additional cartage	✓ Specialist plant hire
✓ Labour hire during peak demand		

Subcontractor relationships should be managed through clear scopes of work, agreed rates, insurances, licences, SWMS, plant compliance records, and daily coordination through Redstone Civil's site supervisor. No formal long-term supply chain agreements are currently in place. For Tier 1 and supplier panel work, a small panel of preferred local suppliers and subcontractors should be established before pursuing larger packages.

Capacity Development Plan — 12 to 24 Months

Focused on preparing Redstone Civil for Haughton Pipeline supplier panel opportunities and growing revenue from \$2.4M to \$4M over three years.

- 1

Build a preferred supplier list

Formalise preferred suppliers for traffic management, survey, testing, labour hire, cartage, and plant hire — before chasing larger packages.
- 2

Complete procurement-ready documentation

Capability Statement, Capacity Statement, WHS Overview, Insurance Register, Licences Register, and Plant Compliance Register — all current and in one folder.
- 3

Develop a project resourcing model

A simple one-page model showing available crews, plant allocation, current workload, and maximum safe concurrent project load.
- 4

Strengthen supervision and administration

Build capacity to handle Tier 1 reporting, QA, safety documentation, and communication requirements without the owner having to manage everything.
- 5

Target controlled mid-scale packages first

Pursue \$500K–\$750K civil packages as the next growth step, then use those projects as evidence for Haughton Pipeline supplier panel submissions.

Document Ref	CAP2-RC-2026-01	Tool	Chaining Workflows — C1 Capability Statement (Tool 6)
Prepared	10 June 2026	AI Tool	Claude Sonnet 4.6
Status	Draft — confirm financial figures with accountant before submission	Version	1.0

Redstone Civil Pty Ltd is a fictional practice company created for CDD 7 Tools training. All revenue figures, project values, and financial data are illustrative only.