



Mark Redstone

Owner, Redstone Civil | NQ Earthworks, Drainage & Road Maintenance | \$620K Bohle Plains Completed Early | Townsville

Townsville, Queensland, Australia

redstonecivil.com.au

500+ connections

✓ Profile photo added — illustrated avatar (non-photorealistic, for training use only).

Profiles with photos receive 21× more views and 9× more connection requests from procurement managers.

Profile Strength

All-Star (100%)

- ✓ Profile photo — illustrated avatar
- ✓ About section — 1,820 characters
- ✓ Skills — 20 skills across 4 categories
- ✓ Featured section — 3 items pinned
- ✓ Recommendations — 3 scripts sent
- ✓ Experience — achievement bullets on all roles
- ✓ Education / Certifications noted
- ✓ LinkedIn URL updated

About

I've built a civil earthworks business in North Queensland from one machine and a handshake to a seven-person team turning over \$2.4 million a year — without ever borrowing a cent to do it. That's not a pitch. That's just what happens when you show up every day and actually deliver the work.

Redstone Civil handles earthworks, drainage, road maintenance, and subdivision civil packages across North Queensland. I run owned plant — 12T and 20T excavators, grader, trucks, water truck, skid steer, and roller — with a direct local crew. No FIFO. No subcontracted gangs you've never met. When you hire Redstone Civil, you get me on site.

That matters because the clients I work with — Tier 1 head contractors, councils, developers, and infrastructure bodies — have been burned before by contractors who win the job then can't keep up with the program. I've delivered five consecutive council and government projects on time or early, with zero defect rectification on any of them.

[... see more](#)

✓ About section: full value proposition, 1,820 characters, 3 named projects with dollar values, NQ procurement search keywords, Haughton Pipeline reference, direct CTA.

Featured



Bohle Plains Subdivision Stage 2 — Project Capability Summary

PDF · \$620,000 · 42,000m3 cut/fill · 14-week program · Completed 1 week early



Redstone Civil Plant & Equipment Register

PDF · 12T & 20T excavators, grader, water truck, 8.3T roller · Hire-ready status



"If you need civil earthworks in NQ, I'm worth a call" — project results post

LinkedIn post · 3 project outcomes · Procurement CTA · 500+ impressions

Experience

Director / Owner

Redstone Civil Pty Ltd

Jan 2013 – Present · 13 yrs · Townsville, Queensland, Australia

- Founded 2013 sole operator — scaled to 7-person workforce, \$2.4M revenue, self-funded from project cash flow. Zero external finance.
- \$620,000 Bohle Plains Subdivision Stage 2 (Cube Property Developments) — 42,000m3 cut/fill, drainage, kerb subgrade. 14 weeks, completed 1 week early.
- \$390,000 Jensen Drainage Channel (NQ Water Infrastructure Corp) — 1.8km open drain, 18,500m3 bulk excavation. On time.
- \$280,000 Mount Louisa Road Maintenance (Townsville City Council) — 4.2km re-sheeting, 98% MDD compaction. On time. Repeat client.
- Owned plant: 12T & 20T excavators, grader, trucks, water truck, skid steer, 8.3T roller — fast mobilisation, no external plant hire.

✓ 5 achievement bullets added — 3 named projects with dollar values, volumes, timelines.

Keywords active: NQ earthworks, drainage, road maintenance, \$620K Bohle Plains, Haughton Pipeline.

Site Supervisor

Downer EDI Works

2011 – 2013 · 2 yrs · Townsville, QLD

Labourer / Operator

BMD Constructions

2009 – 2011 · 2 yrs · Townsville, QLD

Skills

Compliance & Licensing ★ — prioritise for endorsements first

- QBCC Licence Holder ★
- Workers Compensation Management
- Site Induction Management
- Contractor Prequalification (CQMS Raize / Avetta)
- Public Liability Insurance

Safety

- WHS Management
- Site Safety Supervision
- Incident Reporting
- Safe Work Method Statements (SWMS)
- Hazard Identification and Risk Assessment

Technical Civil ★ — high-search-value terms

- Bulk Earthworks ★
- Road Maintenance & Rehabilitation ★
- Compaction and Pavement Testing
- Grader Operation
- Civil Drainage Construction ★
- Subgrade Preparation
- Excavator Operation (12T–100T)
- Subdivision Civil Works

Commercial ★

- Civil Construction Project Management ★
- Subcontractor Management

✓ 20 skills added — Compliance & Licensing, Safety, Technical Civil, Commercial.

Endorsement priority: QBCC Licence ★, Bulk Earthworks ★, Civil Drainage ★, Road Maintenance ★, PM ★.

Recommendations

Recommendation requests sent — responses pending (3 contacts).

- Client / Head Contractor PM — script (a) sent via LinkedIn message
- Subcontractor / Supplier — script (b) sent via LinkedIn message
- Industry Peer — script (c) sent via LinkedIn message

✓ 3 recommendation request scripts sent — client PM, subcontractor/supplier, industry peer.

Scripts from redstone-civil-mark-redstone-linkedin-copy.pdf Sections 7(a), 7(b), 7(c).

Contact

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TRAINING NOTE — Profile Transformation Summary

Tool 4 (PVP Builder) complete. All-Star status achieved: full About section (1,820 chars), achievement-based experience with 3 named projects (\$620K Bohle Plains, \$390K Jensen Drainage, \$280K Mount Louisa), 20 skills across 4 categories, 3 recommendation scripts sent, Featured section pinned. Procurement search visibility now active. Source: redstone-civil-mark-redstone-linkedin-copy.pdf