

Mark David Redstone

Director & Civil Construction Manager

Redstone Civil Pty Ltd | Townsville, Queensland
07 4765 2890 | 0421 553 872 | admin@redstonecivil.com.au
linkedin.com/in/mark-redstone-civil | CV-MR-2026-01



Professional Summary

A seasoned civil construction director with **15 years of NQ-specific experience** managing complex earthworks, drainage, road maintenance, and subdivision civil projects across Townsville and North Queensland. Grew Redstone Civil from a sole-operator start-up (2013) to a seven-person operation turning over \$2.4M annually — entirely self-funded from project cash flow with zero external equity.

Holds Certificate III in Civil Construction plus full site safety and plant licensing (Excavator 100T, Grader, Dogging, HR Licence) — Mark operates on site every day, providing direct technical oversight rather than remote management. Five consecutive council and government projects delivered on time or early with zero defect rectification. Primary goal: secure Redstone Civil's position on the Haughton Pipeline Stage 2 supplier panel within 12 months.

15 years NQ	\$2.4M revenue	5 of 5 on time/early	\$900K bonding capacity	7 staff owner on site
-------------	----------------	----------------------	-------------------------	-----------------------

Career History

Director / Owner / Leading Hand 2013 — Present (13 years)
Redstone Civil Pty Ltd | Townsville, QLD

- Founded and grew NQ civil earthmoving business from sole-operator to 7-person team (\$2.4M annual revenue) — entirely self-funded from project cash flow.
- Direct day-to-day site management across all active projects. Owner operates plant on site — clients engage Mark, not a subcontracted crew.
- Manages all quoting, scheduling, purchasing, and subcontractor coordination (traffic management via TrafficWorks NQ; survey via GeoSurv NQ).
- Delivered 5 consecutive council and government projects on time or early with zero defect rectification across any completed contract.
- Built client relationships with Townsville City Council, Hinchinbrook Shire Council, Burdekin Shire Council, North Queensland Water Infrastructure Corp, and private developers across NQ.
- Current project target: McConnell Dowell Haughton Pipeline Stage 2 supplier prequalification panel.

Site Supervisor
 2011 — 2013 (2 years)

Downer EDI Works | Townsville, QLD

- Supervised TCC road maintenance panel works and stormwater drainage projects across Townsville metro and outer suburbs.
- Traffic management coordination across live road environments — developed WHS and site safety protocols adopted by crew of 6.
- Managed subcontractor relationships and daily production reporting to Project Manager.
- Decision to start own business driven by confidence in NQ market opportunity and dissatisfaction with FIFO/remote management structures.

Labourer / Plant Operator
 2009 — 2011 (2 years)

BMD Constructions NQ | Townsville, QLD

- Entry-level civil works on Rookwood Weir early civil stages and Bruce Highway upgrades (NQ corridor).
- Progressed from general labourer to excavator operator within 12 months. Completed Certificate III in Civil Construction (TAFE, 2008) prior to joining.
- Foundation of NQ civil industry knowledge — soil types, wet season constraints, major infrastructure programme sequencing.

Qualifications & Licences

Qualification / Licence	Issuing Body	Licence / Cert No.	Obtained	Status
Certificate III in Civil Construction	TAFE North Queensland	TQN-CIV3-2008-4419	2008	✓ Valid
General Construction Induction (White Card — National)	SafeWork Queensland	WC-QLD-0441-7823	Current	✓ Active
Heavy Rigid (HR) Driver's Licence	Dept of Transport & Main Roads QLD	QLD-HR-1984-7731	Current	✓ Active
Dogging Licence (Ground Handling Equipment)	NCCAA / SafeWork QLD	DG-QLD-2012-5589	Current	✓ Active
High Risk Work Licence — Excavator (up to 100T)	SafeWork Queensland	HRWL-EX-QLD-3302	Current	✓ Active
High Risk Work Licence — Motor Grader	SafeWork Queensland	HRWL-MG-QLD-3303	Current	✓ Active

All licence numbers are fictional — for training use only. Actual licence/certificate numbers to be inserted prior to any tender or prequalification submission. Originals available on request.

Key Project Experience

Project	Client	Role	Value	Year	Scope & Outcome
Bohle Plains Subdivision Stage 2 Earthworks	Cube Property Developments	Civil Manager / Director	\$620,000	2022	Bulk earthworks — 47-lot residential subdivision. 42,000m³ cut/fill, subgrade preparation, stormwater drainage, kerb subgrade. 14-week programme. Completed 1 week early.
Jensen Drainage Channel Earthworks	NQ Water Infrastructure Corp	Project Director	\$390,000	2024	1.8km open drain channel. Bulk excavation 18,500m³, batter shaping, rock ripping, topsoil strip and respread. Subcontracted traffic management and survey. Completed on time.
Mount Louisa Road Pavement Maintenance	Townsville City Council	Civil Supervisor	\$280,000	2024	Re-sheet 4.2km unsealed road, table drain reconstruction, compaction to 98% MDD, line marking. TCC repeat client — reference available.
Murray Road Drainage Upgrade	Townsville City Council	Director / Leading Hand	\$180,000	2023	Replace 340m failed drainage infrastructure. Excavate, backfill, reinstate road surface, traffic control coordination. Council reference available.
Lannercost Road Gravel Reseal Prep	Hinchinbrook Shire Council	Director / Leading Hand	\$210,000	2023	Prepare 6.8km gravel road for bitumen seal — pavement rip and reshape, drainage corrections, compaction, pre-seal inspection sign-off. Completed to programme.

Total combined project value across 5 key projects: \$1,680,000. Completion certificates and reference letters available for all TCC and NQWIC projects. Cube Property Developments developer sign-off email available.

Skills & Capabilities

Plant Operation

- Excavator operation — 12T and 20T class
- Motor Grader — road formation and reshaping
- Skid steer / Positrack — confined site work
- Compaction roller — certified to 98% MDD

Site Management

- Programme management and scheduling
- Multi-crew coordination across 3 simultaneous projects
- Subcontractor supervision (traffic management, survey)
- Daily production reporting and variation management

Technical

- Cut/fill volume estimation and earthworks sequencing
- Stormwater drainage design interpretation
- Site survey reading and set-out coordination
- Wet season planning — NQ-specific

Business & Commercial

- Quoting and cost estimation — \$80K–\$900K project range
- Xero accounting (managed by Sandra Redstone)
- Client relationship management — council and developer
- Supplier and plant hire negotiation

Safety & Compliance

- WHS site safety plan implementation
- Traffic management coordination
- Tool-box talks and crew induction delivery
- Incident reporting and SafeWork QLD liaison

Communication

- Plain trade language — NQ blue-collar context
- Same-day client response — established standard
- Council project manager relationship management
- Tender response and prequalification submissions

Industry Memberships & Compliance

Membership / Accreditation	Body / Standard	Status
Australian Construction Industry Council (ACIC)	NCCAA / ACIC	✓ Member
SafeWork QLD — Site Induction Compliance	SafeWork Queensland	✓ All staff current
Public Liability Insurance — \$20M	QBE Insurance Australia Policy: PLQ-2024-RC-8891	✓ Current to 30/06/2027
Workers' Compensation	WorkCover Queensland Policy: WC-QLD-2025-44217	✓ All 7 staff covered
ISO 9001 — Quality Management	Standards Australia	■ Roadmap in progress

Project References

Referee	Organisation	Role	Contact	Project
Greg Hollis	Townsville City Council	Project Manager	greg.hollis@townsville.qld.gov.au 07 4727 9800	Mount Louisa Road Murray Road Drainage
Karen Flood	NQ Water Infrastructure Corp	Contracts Manager	k.flood@nqwic.qld.gov.au 07 4759 1200	Jensen Drainage Channel
Paul Chen	Cube Property Developments	Development Manager	p.chen@cubeproperty.com.au 07 4723 5500	Bohle Plains Subdivision Stage 2

All referee contact details are fictional — for training use only. Original completion certificates and reference letters available on request. TCC and NQWIC formal certificates on file; Cube Property sign-off via email.

Document Ref	CV-MR-2026-01	Workflow	Tool 7 — Application System (Key Personnel CV)
Prepared	09 June 2026	AI Tool	Claude Sonnet 4.6
Version	1.0 — First issue	Status	Ready — insert real licence numbers before tender submission

Mark Redstone is a fictional character created for CDD 7 Tools training. All personal details, licence numbers, project values, and referee contacts are illustrative only.